

How a Research Facility Achieved Significant Cost Savings By Switching to Quip Labs

Quip Labs, 2025

Overview

A leading academic medical research institution with multiple animal research facilities partnered with Quip Laboratories to streamline operations and reduce costs. By consolidating multiple vendors into a single comprehensive solution provider, the institution achieved significant savings while improving service quality.



Challenges

The institution faced several significant challenges with their fragmented facility hygiene program:

01 . Multiple Vendors

Managing different suppliers for cage wash chemicals, disinfectants, equipment, and water treatment systems created inconsistency and increased costs.

02 . Operational Inefficiency

Long cage wash cycles, excessive chemical usage, and high water consumption were driving up operational expenses.

03. Inventory Management

Excess chemical stockpiling due to unreliable deliveries tied up budget and created storage challenges.

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Solutions

Quip Labs achieved these benefits through a tailored approach designed to create efficiencies across all facets of their animal programs.

01 . Integrated Chemical Program

Quip Labs tailored chemical recommendations and improved cage washing process reduced chemical usage

02 . Equipment Modernization

Installation of 12 Total Eclipse systems, 50 Valved Bucketfills, and 22 Wall-mounted Foamer Racks improved safety and efficiency.

03 . Dedicated On-Site Support

Full-time technical service, comprehensive cage wash inspections, and electronic reporting ensured accountability.



Benefits of Switching

The institution achieved immediate operational advantages through vendor consolidation. By streamlining procurement to a single supplier, they eliminated redundant administrative work, reduced ordering complexity, and gained consistent service quality across all facilities.

Technical standardization led to reduced chemical usage, better accountability, and significant time savings for facility management staff.

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Results

The 12-month cost of \$ 197,901 represented approximately \$182,098 in annual savings compared to the previous multi-vendor approach (previous annual cost: ~\$380,000)

By partnering with Quip Laboratories for comprehensive facility hygiene, the research institution successfully reduced costs, improved operational efficiency, and enhanced service quality. The consolidated approach not only delivered financial benefits but also supported environmental sustainability through reduced chemical waste and water usage.

Primary Improvements

- A 48% reduction on total program costs
- Reduction in chemistry usage per wash load
- Reduction in on-site chemical inventory

More Benefits

- Reduction of cycle time per washer
- Reduction in overall chemistry use per wash load
- Reduction in overall costs
- Reduction in water use
- Decreased inventory on site
- Improved and streamlined wash program
- Improved service and accountability